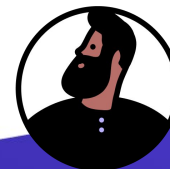


ContactOut 



Defining Job Roles, Levels & Titles

The Definitive Guide



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We plan to update this resource regularly. Share your feedback or suggestion [here!](#)

Introduction



What is this lesson about?

This lesson delves into the intricacies of defining job roles, levels, and titles in an organization. It's about understanding the hierarchy, responsibilities, and the significance of clear job definitions in the professional world.



What will you learn at the end of this guide

- The importance of clear job role definitions.
- The basic framework of job levels and titles.
- The difference between roles, levels, and titles.
- Steps to implement a job level structure.
- The impact of a well-defined structure on compensation plans.



Why is it important?

Clear job definitions lead to:

- Better organizational structure.
- Clearer expectations and responsibilities.
- Fair and consistent compensation.
- Improved recruitment processes.
- Enhanced employee satisfaction and retention.

Here's the step-by-step on how to do it:

Step 1

Assemble a Team

Objective: Form a diverse committee that represents various departments and levels within the organization.

Action Steps

- Identify key stakeholders: HR professionals, department heads, and senior management.
- Include representatives from different departments to ensure a holistic view.
- Consider including a few employees from various job levels to provide ground-level insights.

Step 2

Analyze Current Structure

Objective: Understand the existing hierarchy, roles, and any informal structures that may exist.

Action Steps

- Conduct internal surveys to understand employees' perceptions of their roles and responsibilities.
- Hold focus group discussions to identify any gaps or overlaps in current job roles.
- Review current job descriptions and compare them with actual day-to-day tasks of employees.

Here's the step-by-step on how to do it:

Step 3

Revise Job Titles

Objective: Ensure that job titles accurately reflect the responsibilities and level of each role.

Action Steps

- List down all current job titles and categorize them based on their responsibilities and seniority.
- Identify any titles that are ambiguous or do not align with industry standards.
- Rename or restructure roles as necessary, ensuring that they provide clarity and are free from jargon.

Step 4

Draft Clear Job Descriptions

Objective: Create comprehensive job descriptions that detail the responsibilities, qualifications, and expectations for each role.

Action Steps

- For each job title, list down key responsibilities, required qualifications, and any specific skills or tools they should be familiar with.
- Highlight opportunities for growth within the role to attract potential candidates.
- Ensure that the language used is clear, inclusive & free from biases.

Here's the step-by-step on how to do it:

Step 5

Seek Feedback

Objective: Ensure that the new structure aligns with the company's goals and addresses employee concerns.

Action Steps

- Share the proposed job levels and descriptions with the entire organization.
- Encourage employees to provide feedback, either anonymously or through open forums.
- Review feedback and make necessary adjustments based on valid concerns or suggestions.

Step 6

Implement the New Structure

Objective: Roll out the new job levels and titles across the organization.

Action Steps

- Announce the new structure through company-wide meetings or communications.
- Update HR systems, job postings, and other relevant platforms with the new titles and descriptions.
- Provide training or informational sessions to managers to help them guide their teams through the transition.

Here's the step-by-step on how to do it:

Step 7

Regularly Review and Update

Objective: Ensure that the job structure remains relevant and adapts to the evolving needs of the organization.

Action Steps

- Schedule periodic reviews of the job structure, at least annually.
- Consider feedback from exit interviews, employee surveys, and industry trends.
- Make necessary adjustments to keep up with organizational growth, industry shifts, or changes in business strategy.



Next Steps

Update, Communicate & Train

- Regularly review and update the job level structure.
- Ensure transparent communication about job levels to all employees.
- Train HR teams to align recruitment processes with the defined structure.

Here's an example of it

Consider a tech company with the following levels:

- **Entry-Level (Associate):**
Fresh graduates or those with minimal experience.
- **Individual Contributor:**
Professionals with at least two years of experience.
- **Senior Contributor:**
Those with five years of experience, capable of handling large projects.
- **Manager:**
Supervises entry or intermediate-level employees.
- **Director:**
Oversees managers and has a significant influence on company policies.
- **VP/Executive:**
The highest level, making pivotal decisions for the company.

Further Resources

 **Understanding and Using Job Levels and Salary Bands**

 **How Roles, Levels, and Titles Fit Together**

 **Job Levels by Pave:** See Job Levels in Action