

The Ultimate Webinar Checklist

8 Weeks Prior

- Pick Your Date and Time
- Determine Your Topic
- Select Your Speaker(s) / Host(s)
- Set Your Goal
- (Optional) Reach Out to Partners to Be Featured

5 Weeks Prior

- Create Webinar Registration Page
- Select Webinar Platform to Host On
- Create Outline for Webinar

3 Weeks Prior

- Create First Draft of Webinar Slides
- Begin Webinar Promotion
 - Email
 - Social
 - Blog
 - Partners
 - Customer Communication
 - Paid Promotion
- Complete Webinar Promotion Designs

2 Weeks Prior

- Upload Presentation Into Webinar Software
- Re-Promote Using Above Platforms

1 Week Prior

- Send Reminder Email to Registrants
- Re-Promote Webinar
 - Email
 - Social
 - Customer Communication
- Do Dry Run of Webinar

3 Days Prior

- Send Reminder Email
- Book a Conference Room for the Webinar

Day of Webinar

- Send Reminder Email to Registrants
- Promote on Social Media
- Gather Speakers and Call in Guests

During Webinar

- Record Webinar
- Have a Team Member Live Tweet
- Gather & Answer Attendee Questions

After the Webinar

- Adjust Landing Page Copy
- Convert Recording to Viewable File
- Upload Video to Your Website
- Upload Side Deck to Your Website
- Send Thank You Email with Recording and Slide Deck to Registrants
- Enroll Registrants in Nurture Stream
- Inform Sales of Webinar and Share Leads
- Analyze Webinar Metrics & Performance

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Webinar Campaigns
and Marketing
Strategy with
HubSpot**

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